

Message Text

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ACTION STR-07

INFO OCT-01 EA-10 IO-13 ISO-00 STRE-00 AF-10 ARA-10
EUR-12 NEA-10 OIC-02 JUSE-00 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00
AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02
OMB-01 DOE-15 DOEE-00 /168 W
-----031351 061348Z /44

P 061314Z JUL 78
FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 1692
INFO AMEMBASSY SEOUL

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USMTN

ACTION STR
PASS STR ELECTRONICALLY
STR PASS CODEL

EO 11652: N/A
TAGS: ETRD, GATT, MTN
SUBJECT: US/KOREAN BILATERAL, JULY 5

1. US DEL (MOORE, MALISH, MIMS) MET WITH KOREAN DEL (LEE, KWON, AND HUH) TO DISCUSS REVISED US OFFER AND KOREAN OFFER. KOREAN DEL (LEE) INDICATED THAT DETAILED INFORMATION ON KOREA'S MAY 1 IMPORT RESTRICTION LIBERALIZATION AND FUTURE LIBERALIZATION PLANS WOULD REACH GENEVA IN SEVERAL DAYS. LEE SAID THAT THESE MEASURES WILL REMOVE HUNDREDS OF ITEMS FROM KOREA'S IMPORT RESTRICTIVE LIST. HE SAID THAT THIS IS EVIDENCE OF KOREA'S LONG-TERM VIEW THAT ITS PROJECTED GROWTH RATES FOR NEXT DECADE WILL REQUIRE SUBSTANTIAL IMPORT LIBERALIZATION.

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2. WHEN QUESTIONED ABOUT POSSIBILITIES OF TARIFF LIBERALIZATION, LEE RESPONDED THAT SUCH LIBERALIZATION WOULD OCCUR, BUT ITS IMPLEMENTATION IS STILL UNDECIDED. HE CITED THE TEMPORARY OR FLEXIBLE TARIFF PROCEDURES AS WELL AS TARIFF EXEMPTIONS FOR KEY SECTORS AS PROVIDING POSSIBILITIES FOR TARIFF REDUCTIONS. US DEL RESPONDED

THAT, WHILE SUCH REDUCTIONS WOULD BE OF SHORT-RUN BENEFIT TO US EXPORTERS, US WOULD NOT BE PREPARED TO GIVE MUCH CREDIT IN MTN CONTEXT UNLESS LOWER TEMPORARY RATES WERE ALSO ACCOMPANIED BY SUBSTANTIAL REDUCTIONS AND BINDING OF STATUTORY RATES. WE STRONGLY URGED KOREAN DEL TO FORMALIZE ITS LIBERALIZATION MEASURES IN SUCH A WAY THAT THE US COULD GIVE MTN NEGOTIATING CREDIT FOR LIBERALIZATION MEASURES. LEE STATED THAT SEOUL WAS STUDYING THE US INDICATIVE LIST OF TARIFF REDUCTION REQUESTS AND WOULD MAKE A RESPONSE DURING THE MONTH OF JULY. US DEL EMPHASIZED IMPORTANCE OF RECEIVING A FIRM OFFER BEFORE JULY 15 AND POINTED OUT THAT SUCH AN OFFER WOULD BE NEEDED FOR FULL CONSIDERATION OF KOREA'S REQUESTS FOR IMPROVEMENT AND WOULD ASSIST IN REDUCING LIKELIHOOD OF US WITHDRAWALS ON ITEMS OF INTEREST TO KOREA. WE HINTED THAT WITH AN OFFICIAL OFFER OR RESPONSE TO US INDICATIVE LISTS THE US AND ROK COULD THEN ENGAGE IN MORE SPECIFIC PRODUCT-BY-PRODUCT NEGOTIATIONS. US DEL GAVE A REALISTIC APPRAISAL OF DIM PROSPECTS FOR IMPROVEMENTS IN US TEXTILE OFFER BY CITING RECENT CONGRESSIONAL ACTIONS WHICH COULD MAKE TEXTILE ITEMS COVERED BY MFA MANDATORY EXCEPTIONS.

3. US DEL EXPLAINED IN DETAIL US REVISED OFFER OF JUNE 19 AND PROVIDED KOREAN DEL WITH THE OFFICIAL NOMENCLATURE USED FOR THE ASP OFFER. US DEL ALSO REVIEWED NEW AGRICULTURAL OFFERS IN JUNE 19 REVISION WHICH RESPONDED LIMITED OFFICIAL USE

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TO KOREAN REQUESTS. DELS AGREED TO MEET AGAIN AS SOON AS DETAILS OF MTN LIBERALIZATIONS ARE RECEIVED BY KOREAN DEL.

4. COMMENT: IN CONTRAST TO EARLIER MEETINGS, KOREAN DEL APPEARED UNSURE AND RELUCTANT TO ENGAGE IN SUBSTANTIVE DISCUSSIONS. IN US DEL'S VIEW, THIS ATTITUDE PROBABLY DUE TO ABSENCE OF INSTRUCTIONS AND INFORMATION WHICH KOREAN DEL REQUESTED LAST WEEK FROM SEOUL RATHER THAN A COOLING OF ARDOR. BOTH LEE AND KWON WERE WILLING TO GO ON AT LENGTH ABOUT KOREA'S LIBERALIZATION PLANS, AND KWON PROVIDED A CHART SHOWING DECREASES IN KOREA'S AVERAGE TARIFF RATES. HOWEVER, WHEN WE SHIFTED FOCUS TO INCORPORATING LIBERALIZATION MEASURES IN AN MTN AGREEMENT, THEY SHIED AWAY, PLEADING "LACK OF INSTRUCTIONS."

5. DRAFTED BY MOORE/MALISH. MCDONALD

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NNN

Message Attributes

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